

NATHAN M. WARNER

PROFESSIONAL EXPERIENCE

2008-2011

PLEXUS INTERNATIONAL

Minneapolis, MN

Director of Sales and Marketing for Quality Management Systems training

- ❖ Negotiated, wrote and secured civilian and government contracts ranging up to \$750,000 for quality management systems training and consulting
- ❖ Quality management programs included, but not limited to, ISO 9001, Automotive ISO/TS 16949, Aviation, Space and Defense AS9100, Environmental ISO 14001, and Food Safety FS 22000 standards
- ❖ Developed a formulated system to attain target profit margins and supply clients with expedited pricing and proposal documentation
- ❖ Worked with Defense Contract Management Agency compliance and military suppliers to process supplier/vendor forms, CAGE & NCAIS codes and required security clearances
- ❖ Coordinated meetings of partners among 13 international offices
- ❖ Designed new company website and developed course catalogue

2004-2008

AT&T WIRELESS

St. Paul, MN

Communication Specialist

- ❖ Awarded Cingular Summit Club for top 1% of national sales reps during first year
- ❖ Transferred to opening of new store to provide data & corporate sales and train new employees
- ❖ Top performing rep at Roseville location during 2005 and St. Paul from 2006-2008

1997-2003

UNITED STATES MARINE CORPS

Fort Snelling, MN

Military Police and Motor Transportation

- ❖ Operation Iraqi Freedom: deployed from January-September 2003. Involved in initial drive to Baghdad. Awarded Presidential Unit Citation
- ❖ Initiated teamwork, initiative and decisiveness in the capture of Saddam's half-brother, Barzan Hassan (5♣), and assistance in capture of Iraq's Minister of Higher Education and Scientific Research (4♥)
- ❖ Promoted to motor pool chief responsibilities in retrofitting 15 unarmored Humvees to maximize crew offensive and defensive safety capabilities as well as trained crews in desert safety and maintenance measures
- ❖ Unit cross-trained as Customs Agents to inspect and out-process personnel leaving Iraq/Kuwait theater
- ❖ Reorganized management structure for motor pool facilities by instituting new maintenance logs, license database, inventory system and library resources
- ❖ Operation Rescue Eagle 2001: Hand-selected to train with NATO members from 13 nations in Romania, sharing expertise and skills

EDUCATION

UNIVERSITY OF ST. THOMAS

St. Paul, MN

- ❖ B.A. in International Business, Minor in Spanish
- ❖ St. Thomas Recognition Scholarship and Dean's List

UNIVERSITY OF LONDON

London, UK

- ❖ Competitively selected to join 50 university students to study at the University of London with the St. Thomas London Business Program

TEC DE MONTERREY

Monterrey, Mexico

- ❖ Finished University of St. Thomas studying international business at TEC de Monterrey in Nuevo Leon, Mexico